2020 Insider Pro IT Salary Survey questions
Q1. What is your level of responsibility and current job title?
Q2. Which of the following best describes the job function that you perform most of the time?
Q3. How many IT staff/professionals do you manage or supervise?
Q4. In the next 12 months, do you expect your organization's IT staff headcount to
Q5. If IT is hiring in your organization, are the majority of open IT positions
Q6. For what types of IT skills do you expect your organization will hire in the next 12 months?
Q7. What types of IT skills are no longer a top priority for your organization?
Q8. Is your current job title the same title you held last year at this time?
Q9. Which one of the following best describes why your job title changed in the past year?
Q10. How long have you been in the IT profession overall?
Q11. How long have you been in an IT position at your current organization?
Q12. What is the highest level of education you have completed?
Q13. Do you have any IT-related certifications?
Q14. Has your certification helped you land a job, earn a promotion or gain a pay raise?
Q15 (7c). Do you plan to pursue any IT-related certifications in the next 24 months?
Q16 (7d). Please select the type of certification that you are most likely to pursue first
Q17. How many employees are there in your entire organization, including those at the parent company, branches, divisions and subsidiaries?
Q18. How many employees are there in your organization's IT department?
Q19. What is your organization's annual revenue?
Q20. Which one of the following best describes the type of organization you currently work for?
Q21. What is your organization's primary industry?
Q22. What is the five-digit zip code at your work location?

Q23. What is your annual hourly rate?
Q24. What is your annual base salary?
Q25. How has your base salary or hourly rate changed from one year ago?
Q26. By what percent?
Q27. What are the main reasons for your increase in base salary from one year ago?
Q28. What matters most to you about your job? Please check up to 5 of the job-related issues that are the most important to you.
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Q29. How satisfied are you today with your total compensation, given your base salary, bonuses and benefits in relation to your job responsibilities?
Q30. Twelve months ago were you more satisfied with your total compensation package, less
satisfied or has your level of satisfaction stayed the same?
Q31. Which one of the following best describes your job search status?
Q32. Why are you looking for a new job?
Q33. Over the next 12 months do you expect your IT workload and responsibility to:
Q34. Over the next 12 months do you expect your line-of-business workload and responsibilities to:
Q35. What do you feel are the biggest challenges facing workers in the IT industry today?
Q36. What is your age?
Q37. What is your ethnicity?
Q38. Average Annual Base Salary for 2019
Q39. Average Expected Bonuses for 2019 (incl. 0)