

# MARK BYE

Spring Hill, KS | (913) 333-0532 | bye.mark@gmail.com

## EXECUTIVE PROFILE

Senior IT professional with more than 20 years of experience helping companies achieve growth objectives by utilizing technology as a catalyst to drive sustainable business results. Expertise in overseeing large enterprise-wide network implementations and infrastructure solutions, specializing in linking the company's mission, strategy, and processes to the right IT strategy, initiatives, and technology selections.

- Act as the driving force for enhancements to IT services, processes, and organizational effectiveness; apply deep insight working in a highly regulated environment to create platforms that meet strict compliance objectives.
- Create pragmatic IT strategies and integration plans designed for maximum returns at the lowest cost. Introduce technologies that create internal efficiencies and improve performance for the end user experience.
- Fast-track leadership career marked by ability to align IT strategies with the company's long-term goals and work with managers across the organization to quickly adapt to technology changes.

### LEADERSHIP EXPERTISE

- IT Project Management
- Advanced Technical Support
- Technology Leadership
- Business Continuity Planning
- Information / Network Security
- Enterprise IT Systems
- Network Administration
- Information Architecture
- Organizational Service Alignment
- Business Process Optimization
- Vendor & Contract Management
- WAN / LAN Communications
- Cost / Expense Reductions
- Deployment / Migrations
- Change Management

## CAREER HIGHLIGHTS

### LONG MOTOR CORPORATE, KS (APRIL, 2018 – CURRENT)

IT DIRECTOR (APRIL, 2018 – AUGUST, 2018)

CIO (AUGUST, 2018 – PRESENT)

Hired to lead the IT group for a dynamic and growing Automotive parts supplier focused on restoration and repair parts for the classic Truck market, supporting 375+ employees in multiple office and warehouse operations in the Kansas City Area.

Promoted after 4 months to lead all areas of technology, including both IT (infrastructure) and IS (application development) groups. Provide integrated, strategic vision for optimizing technology through all areas of business, both internal and customer facing.

### Major Accomplishments:

- **IT Planning & Strategy:** Reviewed and evaluated the overall state of technology and developed a plan to implement cost effective technology to support business growth, helping a growing company's aging systems and processes catch up to its current size and needs.
  - *Designed and implemented core datacenter virtualization upgrades, gaining order of magnitude improvements in performance, built in backup and DR capabilities, with a view towards supporting full datacenter Disaster Recovery capabilities in the cloud in the near future.*
  - *Created roadmap to provide fully redundant wide area networking and internet access as a part implementing improved Business Continuity and Disaster Recovery plan.*
- **Software Development:** Improved visibility and management process for internally developed ERP system, focusing on improving data quality, process automation, and productivity enhancing changes.
- **Cost Savings Initiatives:** Effectively renegotiated voice services contracts to save over \$20,000 per year.

- **Process Improvements:** Led business process improvement discussions for various areas such as receiving and back order processes, leading to 75% reduction in average backorders.

**INTERBANK1, STILLWELL, KS (1996-Present)**

**Vice President, Information Technology (2011-Present)**

Promoted to oversee all day-to-day IT operations for 60+ banking centers and mortgage centers in 14 states, driving the IT strategy, deliverables, methodologies and processes to meet network and communications objectives and provide "world class" service. Lead an IT staff to provide the technical and project leadership to achieve optimal uptime and efficiency for the network, security, telephone systems, Internet banking, and remote applications.

**Major Accomplishments:**

- **IT Planning & Strategy:** Provided direction to ensure users across the organization and business areas understood the architectural options and technology choices to create a safer, more cost-effective network infrastructure.
  - *Led the design and implementation our Infrastructure Modernization Transformation initiative to support a mobile workforce, maintain a high level of security and improve performance for enterprise and cloud services.*
  - *Directed the research, evaluation and implementation of systems to reduce downtime and improve business resilience, including project management and implementation of Zerto DR application.*
  - *Implemented new SQL/SSRS based reporting and process automation system, providing a return of > \$1MM for the mortgage division, while vastly improving efficiency and scalability of mortgage operations processes.*
  - *Designed and directed implementation of the state-of-the-art high availability wide area network systems.*
- **Executive-Level Technical Reporting:** Delivered insightful written and oral reports to CIO and Board of Directors on projects, service delivery, industry trends and best practices, and other subjects as needed.
- **Cost Savings Initiatives:** Reduced network and communications costs by \$5K+/month through implementation of more efficient and effective IP telephony solutions.
- **Information Security:** Collaborated with Chief Security Officer (CSO) to review and manage IT and Data security, including policy recommendations, security applications, firewall rule-sets and router ACLs.

**CAREER HIGHLIGHTS ... CONTINUED**

**Senior Network Engineer (2001-2011)**

**Network Engineer (1996-2001)**

Led PC and hardware and software activities and network design and installation for 27+ branches in 3 states. Analyzed systems, system use, and user requirements to develop evaluation criteria to determine whether hardware and information processing needs were being met across the organization. Established, maintained, and optimized network performance by researching, installing, and repairing software, network operating systems and equipment.

**Major Accomplishments:**

- **Network Administration:** Introduced VMWare virtualization to datacenter, significantly reducing server costs while increasing flexibility and uptime.
- **System Improvement:** Designed and implemented security systems, including firewalls, mobile user and Site-to-Site VPN, antivirus and disk encryption.

**EDUCATION & CERTIFICATIONS**

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**Bachelor of Science in Music**

SOUTHWEST BAPTIST UNIVERSITY, Bolivar, MO

VMware VCP | Microsoft MCSE, MCTS

Zerto ZCP | Novell CNE

**TECHNICAL EXPERTISE**

**Platforms:** Windows XP/7/10, Server 2003-2016, Active Directory, Azure, VMWare, Hyper-V

**Tools:** Microsoft Office/O365, Microsoft Exchange Server, Veritas BackUp Exec, Zerto DR, SQL Server 2005-2016, Blackberry Server, Good for Enterprise, Microsoft Intune, Ellie Mae Encompass, Microsoft OMS

**Hardware:** IBM, Dell, HP, Cisco/Meraki, Avaya, Mitel, Polycom, Equallogic